

Winter Social Retreat Packages | Base Pricing - What You Pay

OPTION 1

WEEKEND SOCIAL RETREAT PACKAGE

all-inclusive price of \$314 per person:

Lodging accommodations and event space throughout stay:

- Shared & private guest room options
- Two night stay in overnight guest rooms w/ 15% group discount (Fri & Sat)
- WiFi throughout inn & guest rooms
- All food & beverage taxes & gratuities
- All lodging taxes & fees
- Discrete billing available

Full-service catering throughout stay:

- Full hot breakfast buffet each morning
- Dinner buffets both nights w/ one entree & three sides
- Lunch salad & soup buffet during full day of retreat
- Weekend long beverage & whole fruit snack station

OPTION 2

WEEKDAY SOCIAL RETREAT PACKAGE

all-inclusive price of \$274 per person:

Lodging accommodations and event space throughout stay:

- Shared & private guest room options
- Two night stay in overnight guest rooms w/ 15% group discount (Sun-Thurs)
- WiFi throughout inn & guest rooms
- All food & beverage taxes & gratuities
- All lodging taxes & fees
- Discrete billing available

Full-service catering throughout stay:

- Full hot breakfast buffet each morning
- Dinner buffets both nights w/ one entree & three sides
- Lunch salad & soup buffet during full day of retreat
- Weekend long beverage & whole fruit snack station

Package pricing available during winter season only, excludes holidays. Minimum guest count of 25 or more for all social retreats and requires entire inn (all 16 guest rooms) to be reserved by group. Additional event guests that are not staying at the inn can be added, please inquire with our meeting planner for base pricing. Lodging, event space rental, gratuity & applicable taxes included in per person pricing.

Address | 201 Warbler Way, Howard, PA 16841

Phone | 814.625.2879

THE NATURE INN
:: AT BALD EAGLE ::



Winter Social Retreat Packages | Market Pricing - What You Charge

OPTION 1

WEEKEND SOCIAL RETREAT PACKAGE

all-inclusive sale price of \$375 per person:

Sell your upcoming two night weekend social retreat to potential customers at a minimum 20% markup to maximize your profits.

Example Pricing:

- You pay \$314 per guest, they pay you \$375 per guest (at a ~20% markup)
- \$1,525 profit at 25 guests

OPTION 2

WEEKDAY SOCIAL RETREAT PACKAGE

all-inclusive sale price of \$325 per person:

Sell your upcoming two night weekday social retreat to potential customers at a minimum 20% markup to maximize your profits.

Example Pricing :

- You pay \$274 per guest, they pay you \$325 per guest (at a ~20% markup)
- \$1,400 profit at 25 guests

What we provide to you to easily market & plan your upcoming retreat:

- Exclusive access to our Lakeside Lodge coupled with the amenities of Bald Eagle State Park
- Discrete billing to guests - no pricing information provided to guests during their stay
- Easy social retreat planning worksheets to provide you with step by step decision making throughout the planning process
- The flexibility to add items to the standard package to fit any retreat's needs at easy, all-inclusive pricing per guest (for example: additional dinner entrees, additional lunch on departure day, etc)
- Event space set to your choice of configuration with included A/V & equipment available, such as: fixed screen & projector, flip charts & white boards w/ markers, dedicated bandwidth for presenter/organizer & high speed wireless internet for all attendees
- A dedicated event coordinator who works with you from the day you book, throughout the planning process to ensure your retreat runs perfectly

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SOCIAL RETREAT PACKAGES

some odds & ends

lunch menu

SALAD & SOUP

choice of two signature salads: tossed, caesar, greek, cranberry almond or spinach
choice of two proteins: grilled chicken, flank steak +\$2, cubed ham, grilled portabella, hard boiled eggs or grilled tofu
served w/ two chef's choice soups, fruit salad, sun chips, rolls & butter

*lunch can be added to departure day for \$18 per person, all-inclusive - second lunch menu can be selected by organizer from menu provided by Nature Inn event coordinator

example timeline

DAY 1 - ARRIVAL

1:00 pm - Retreat organizers may arrive to begin setting up event spaces as needed

3:00 pm - Retreat guests may begin checking in to rooms

*welcome/intro programming

6:00 pm - Dinner buffet served

*evening programming

8:30 pm - Fire place lit in Great Room

DAY 2 - FULL DAY

7:00 - 10:00 am - Breakfast buffet served

*morning programming

12:00 pm - Lunch salad & soup buffet served

*afternoon programming

5:00 pm - Dinner buffet served

*evening programming

7:30 pm - Fire place lit in Great Room

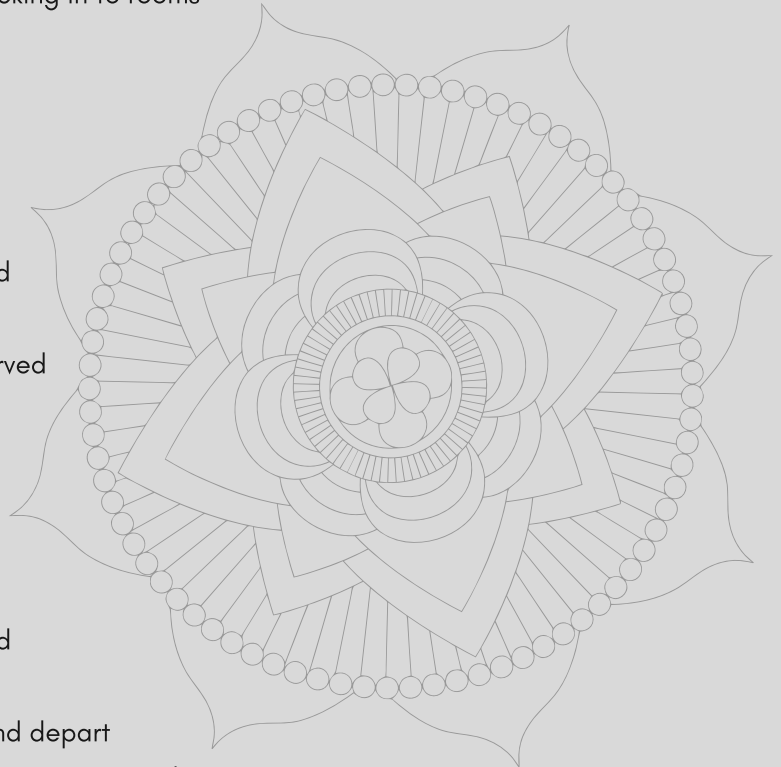
DAY 3 - DEPARTURE

7:00 - 10:00 am - Breakfast buffet served

*wrap up/departure programming

11:00 am - Overnight guests check out and depart

*can add lunch to this day as well w/ programming ending at 2pm



Above is an example of a standard timeline for our social retreats. These times can be altered to meet your retreat's needs and are simply a guideline to get your planning started. Any unspecified times can be utilized for retreat programming!

SOCIAL RETREAT PACKAGES

dinner, simply

hot entrees

PANCETTA ROASTED CHICKEN
walnuts, root vegetables & parmesan

CHICKEN MARSALA
baby bellas & reduced marsala

ORCHARD CHOP
apple, cherry & fontina stuffed pork chop

PORK TENDERLOIN
roasted w/ ginger & molasses

BEEF TENDERLOIN +\$6
hand carved, grilled & topped w/ wild mushrooms

LOW COUNTRY SHRIMP
spicy blackened shrimp over choice of
penne alfredo or parmesan grits

VEGAN PEPPER
stuffed w/ quinoa, spinach, corn & black beans

VEGETABLE WELLINGTON
grilled veggies & quinoa in puff pastry w/ sun-dried
tomato cream sauce

TRADITIONAL STUFFED CHICKEN
oven roasted w/ dressing & gravy

GLAZED HAM
slow roasted w/ sweet mustard glaze

BBQ BEEF BRISKET +\$2
house smoked & hand carved w/ signature BBQ sauce

ROAST BEEF
slow roasted w/ horseradish cream

GRILLED SALMON
ginger glaze w/ pineapple salsa

SCALLOPS & WILD MUSHROOMS +\$6
seared scallops & wild mushrooms over creamy
polenta w/ lemon caper beurre blanc

VEGETABLE LASAGNA
roasted vegetables w/ sun-dried tomato cream sauce

CHAR GRILLED KEBABS
choice of two: beef & broccoli, chicken & mushroom,
shrimp & pineapple or seasonal vegetables

Social Retreat Packages include **one selection**
from the hot entrees and **three options** from sides,
salads & desserts. Dinner rolls, iced tea & water
included with all dinner selections.

add an additional entree for **\$6** per guest
add an additional side, salad or dessert
for **\$4** per guest

sides, salads & desserts

tossed salad
caesar salad
greek salad
spinach salad
fruit salad
whipped
sweet potatoes
twice baked potatoes
roasted potatoes
with garlic & herb

mashed potatoes
macaroni & cheese
wild rice
vegetable medley
steamed broccoli
glazed carrots
roasted
root vegetables
charred green beans
soup du jour +\$3

ny style cheesecake
chocolate mousse
pumpkin pie w/
walnut topping
bourbon cherries over
vanilla ice cream
balsamic infused
strawberry shortcake
mixed berry cobbler
a la mode
seasonal pie

SOCIAL RETREAT PACKAGES



guest accommodations

As a social retreat destination, you and your guests will enjoy **exclusive** use of the entire lodge for your retreat gathering. By booking your social retreat with us, you are **committing** that you and your guests will be booking all **sixteen (16)** of our overnight guest rooms for **both nights of your retreat**.

OUR ACCOMMODATIONS

Our rooms range in size from singles, with one queen bed, up to large suites which comfortably sleep six in two separate queen bedrooms plus a sleeper sofa in the shared living room. We've found that social retreat groups can plan to feasibly sleep up to **25 - 40 guests onsite** comfortably. If you have a need for additional accommodations, your event planner will be able to provide you with recommendations for suitable local lodging options for them as well.

LODGING DISCOUNTS

We extend a 15% group lodging discount on all rooms booked in conjunction with your social retreat gathering. This discount is already factored into the base price provided for each of our social retreat package options.

ROOMING ASSIGNMENTS

You will be provided with a lodging assignment worksheet which details room configurations, sleeping capacities and views. These will be invaluable as you determine where to assign each of your retreat attendees and whether each participant is comfortable sharing a room or if they'd prefer their own private guest room. The final rooming assignments are due to your event coordinator at least one month prior to your retreat date. We will then utilize your rooming assignment list to create individual room key cards that will provide the room information for each participant. No billing information will be provided on the participant check-in materials.

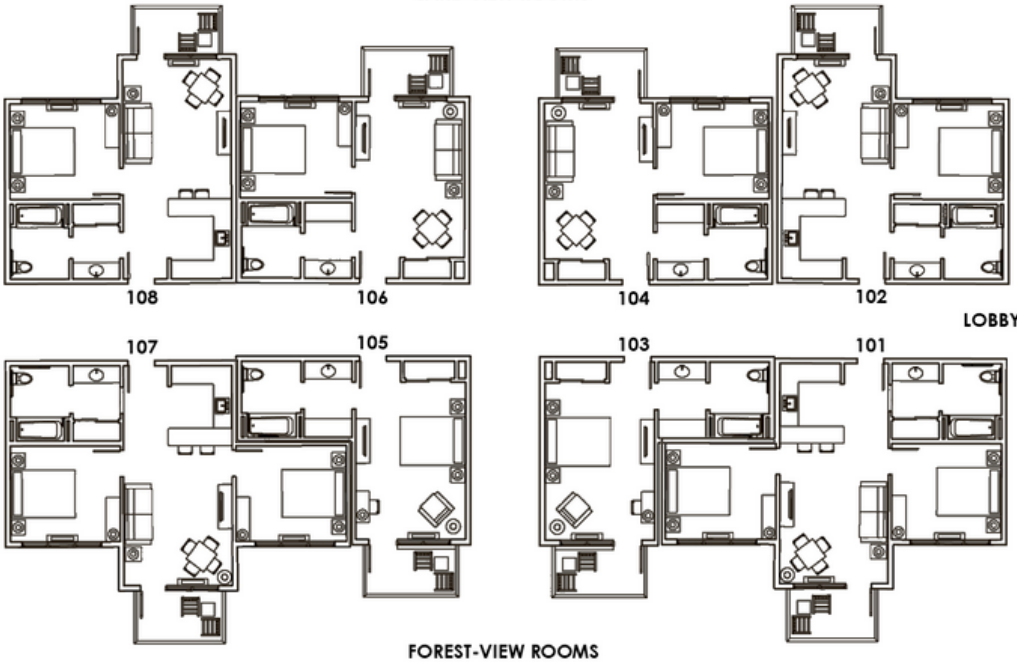


SOCIAL RETREAT PACKAGES

guest room layouts

first floor diagram

LAKE-VIEW ROOMS



Coordinator Notes:

All guest rooms feature a mini fridge, microwave and coffee pot. Small and Large Suites offer kitchenettes with a small toaster oven, counter space with seating and fully stocked cupboards

Every guest room features a walk out balcony or patio area

Although our entire facility is ADA accessible, the private bedrooms in the suite style rooms have a more narrow space alongside the beds, which can create difficulties for guests in wheelchairs to access the bed

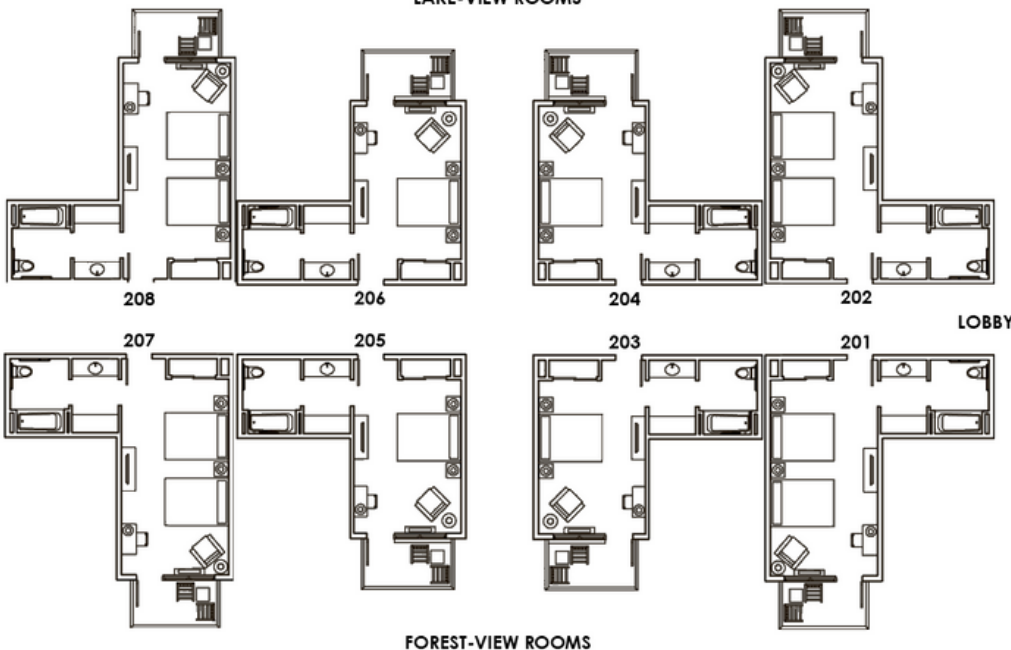
Every room has a hairdryer, iron and ironing board

Need to add an extra guest in a room over the occupancy noted on the "Rooming Assignments" page? The inn has memory foam rollaway beds for an additional \$15 per night, cribs and pack n plays for the little ones at no additional charge or your guests can bring their own air mattress!

Check in is after 3pm and check out is before 11am

second floor diagram

LAKE-VIEW ROOMS



FOREST-VIEW ROOMS

SOCIAL RETREAT PACKAGES

rooming assignments

FIRST FLOOR | LAKE VIEW ROOMS

102 Hummingbird | Small Suite | Sleeps 4

A private bedroom with one queen bed and a living room area with a sleeper sofa, kitchenette

Occupants: _____

104 Wood Duck | Basic Suite | Sleeps 4

A private bedroom with one queen bed and a living room area with a sleeper sofa

Occupants: _____

106 Woodcock | Basic Suite | Sleeps 4

A private bedroom with one queen bed and a living room area with a sleeper sofa

Occupants: _____

108 Woodpecker | Small Suite | Sleeps 4

A private bedroom with one queen bed and a living room area with a sleeper sofa, kitchenette

Occupants: _____

FIRST FLOOR | FOREST VIEW ROOMS

101 Bald Eagle | Large Suite | Sleeps 6

Two private bedrooms with one queen bed in each and a living room area with a sleeper sofa, kitchenette

Occupants: _____

103 Mallard | Single Room | Sleeps 2

A standard room with one queen bed, arm chair and desk

Occupants: _____

105 Cuckoo | Single Room | Sleeps 2

A standard room with one queen bed, arm chair and desk

Occupants: _____

107 Ruffed Grouse | Large Suite | Sleeps 6

Two private bedrooms with one queen bed in each and a living room area with a sleeper sofa, kitchenette

Occupants: _____

SECOND FLOOR | LAKE VIEW ROOMS

202 Great Horned Owl | Double Room | Sleeps 4

A standard room with two queen beds, arm chair and desk

Occupants: _____

204 Robin | Single Room | Sleeps 2

A standard room with one queen bed, arm chair and desk

Occupants: _____

206 Green Heron | Single Room | Sleeps 2

A standard room with one queen bed, arm chair and desk

Occupants: _____

208 Teal | Double Room | Sleeps 4

A standard room with two queen beds, arm chair and desk

Occupants: _____

SECOND FLOOR | FOREST VIEW ROOMS

201 Screech Owl | Double Room | Sleeps 4

A standard room with two queen beds, arm chair and desk

Occupants: _____

203 Blue Jay | Single Room | Sleeps 2

A standard room with one queen bed, arm chair and desk

Occupants: _____

205 Oriole | Single Room | Sleeps 2

A standard room with one queen bed, arm chair and desk

Occupants: _____

207 Barred Owl | Double Room | Sleeps 4

A standard room with two queen beds, arm chair and desk

Occupants: _____

YOUR NOTES

ROOMING ASSIGNMENT NOTES:

[illegible]

MENU & DIETARY RESTRICTIONS NOTES:

[illegible]

YOUR NOTES

RETREAT TIMELINE NOTES:

[illegible]

SETUP & EQUIPMENT NOTES:

[illegible]

YOUR NOTES

GENERAL NOTES:

This image shows a full page of white paper with horizontal dashed lines, typical of primary-ruled notebook paper. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings present.